



ASSOCIATE MEMBERSHIP SCHEME

INTRODUCTION

Dear colleague,



I'm delighted to launch the NHS Providers Associate Membership Scheme, our brand new offer to commercial suppliers in the health sector.

While visiting trusts throughout the country, I have seen the impact that successful partnership working can have in how trusts deliver care and improve patient lives. We believe that suppliers to the NHS are an integral part of the sector and can bring a wealth of innovation, efficiencies and ideas to trusts. This is helping to support them in the transformation of service delivery and providing the advice, equipment, products and services necessary for the delivery of safe care to patients.

NHS Providers is the only membership organisation solely dedicated to supporting NHS trusts and foundation trusts, with 99% currently in membership. We represent the cross section of our members across the ambulance, acute, mental health, community and integrated trusts – championing both the provider sector as a whole but also the specific interests of each individual category of provider.

The associate membership scheme has been designed to give you unrivalled access to our members and support you in your commercial ventures by helping you to understand what our members need. The scheme will provide you with a range of exclusive benefits, designed to give you increased visibility among our members.

NHS Providers is committed to helping NHS foundation trusts and trusts deliver high-quality, patient-focused care and I look forward to you joining us in that endeavour.

Yours sincerely,

A handwritten signature in black ink that reads "Chris Hopson". The signature is written in a cursive, slightly informal style. Below the signature is a solid black horizontal line.

Chris Hopson
Chief Executive, NHS Providers

THE LEADING VOICE FOR PROVIDERS OF NHS CARE

Most of the contact with have with our membership is at board level. We are in direct contact with over 7,500 individual subscribers – chairs, chief executives, directors, company secretaries and governors as well as national stakeholders.

What makes us different?

We are entirely independent of the Department of Health and Social Care and its arm's length bodies and are the trusted voice of the provider sector.

We stay close to our members who come to us for support, information and insight. By listening to and consulting them, we can accurately reflect their views and represent them to the government, national bodies, the press and the public.

OUR NETWORKS
Chairs and chief executives
Mental health leaders
Communications leads
Community services group
Company secretaries
Finance directors and commercial leads
Human resources directors
Informatics leads
Medical and nursing directors
Non-executive directors
Operations directors
Strategy directors

We represent
England's NHS trusts
and foundation trusts, with



In 2017-18



KEY BENEFITS FOR YOUR ORGANISATION

The associate membership scheme will provide you with an unrivalled opportunity to engage with the provider sector in the healthcare market. The scheme is designed to help you build strong relationships with our members.

Our scheme will help you to:

- **Raise your profile** with providers of care and align your company as a leading supplier to the sector
- **Connect with our membership** through networking, exclusive events and promotion
- **Gain valuable insight** into our members' needs
- **Understand the health and care landscape** in more detail.

MEMBER BENEFITS



Exclusive events

Get the inside track on our members' priorities and the political landscape around the NHS at quarterly events specially

curated for associate members. These feature our senior team, policy experts, members and stakeholders.



Insight

Keep ahead of the game with our briefings and reports that dig deep into the priorities of our members.



Online presence

Showcase your product or service through the associate membership pages on our website.



Advertising

Exclusively promote your product and service by advertising in our member bulletins sent to over 7,500 senior health professionals – an opportunity only available to associate members.



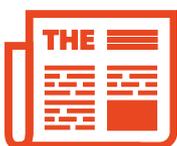
Network with top health professionals

Connect with our members and share information at exclusive events.



Exclusive discounts

Benefit from preferential delegate rates at the highly regarded NHS Providers Annual Conference and Exhibition – a highlight of the healthcare calendar.



The latest news

Our series of bulletins will help keep your sales and marketing teams up to date with the latest developments in health and care.

Your membership fee includes subscriptions to:

- Today's Health News
- This Week, Next Week
- Provider Focus
- Provider Voices



ASSOCIATE MEMBER SCHEME RATES

Membership band A	Annual turnover under £1m	£2,500.00 per annum
Membership band B	Annual turnover over £1m	£6,000.00 per annum

To join the scheme please fill out the form below and email it to david.morgan@nhsproviders.org

HOW TO JOIN

Company details	
Company name	
Company address	
Company telephone no	
Company email address	
Company Twitter handle	
Contact name	
Contact email address	
Band of membership	A <input type="checkbox"/> B <input type="checkbox"/>
Invoicing address	
Accounts email address	
PO number *	
How did you hear about the associate member scheme?	

* Please note that an invoice for membership cannot be generated without a PO number

Once signed up to the scheme we will contact you to ask for the names and contact details of your colleagues who would like to receive our bulletins and hear about our upcoming events.

For full terms and conditions of the associate membership scheme please visit www.nhsproviders.org/associatemembers

FIND OUT MORE

For more information about becoming an associate scheme member please contact David Morgan david.morgan@nhsproviders.org
www.nhsproviders.org/associatemembers

NHS Providers is the membership organisation and trade association for the NHS hospital, mental health, community and ambulance services that treat patients and service users in the NHS. We help those NHS foundation trusts and trusts to deliver high-quality, patient-focused care by enabling them to learn from each other, acting as their public voice and helping shape the system in which they operate.

NHS Providers has 99% of all trusts in membership, collectively accounting for £74bn of annual expenditure and employing more than one million staff.



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