



NHS PROVIDERS SIX-MONTHLY PERFORMANCE REPORT

March 2018

OUR SIX INFLUENCING PRIORITIES

Seeking clear priorities and realism in NHS funding and delivery planning | Our annual conference and exhibition turned up the volume on calls for more NHS funding, and the November Budget saw an increase for the NHS which was more than expected, but less than needed. We continue to seek a realistic delivery ask, with the refreshed planning guidance a step in the right direction – but still setting an extremely challenging task.

1 Funding and delivery planning

Calling for national support to build NHS operational resilience and showing the sector is delivering | Our year-round focus on operational pressures, particularly winter, showcasing both the preparations made by trusts and the intense challenges they would still face, resonated across government with the Prime Minister citing our briefings and the Chancellor allocating additional winter funding in the Budget.

2 Resilience performance pressures and winter

Promoting solutions to strategic workforce challenges | In *There for us* we developed a touchstone report which will feed into national policy development, setting out our strategic solutions to the workforce challenges trusts are facing. We continue to seek a fully funded end to the pay cap, flexibility in international recruitment and a realistic plan to increase domestic supply.

3 Workforce strategic solutions

Influencing the national approach to developing STPs/ICS and accountable care structures | We continue to advise key decision makers on developing a clear, enabling policy framework for local transformation. As well as a new bulletin on system working and new models of care, we are developing a new peer support programme with other membership bodies to offer help from within the sector.

4 Transformation advising on integrated care

Highlighting pressures on mental health and community services and funding | We are contributing to the government's reviews of the Mental Health Act and children and young people's mental health provision, and are launching a new community network with the NHS Confederation in May which will be a strong, unified voice for community services.

5 State of the NHS equity for mental health and community

Working with the sector to promote NHS interests in Brexit | Working closely with the health and care sector, we are calling on the government to recognise the vital contribution of EEA staff and to ensure that funding, workforce and operational pressures do not increase as a result of the UK's withdrawal from the EU.

6 Brexit promoting NHS interests

INFLUENCE

Representing member views | We have held 311 meetings with **key national decision makers** including the health and social care secretary Rt Hon Jeremy Hunt and the chairs of both the health and social care select committee and the public accounts committee. We have also started to build a strong relationship with the **incoming leadership** of NHS Improvement.

311
meetings

Responding to consultations | We represented member's views in 11 key consultations, including written evidence to the **pay review bodies**; evidence to the 2017 budget; the health committee's inquiry into the nursing workforce and **sustainability and transformation partnerships**; the public accounts committee inquiry into **financial sustainability and cyber security**; and CQC's and NHSI's consultation on reporting and rating NHS trusts' use of resources.

11
consultation
responses

Our influence recognised | Our briefings on **winter pressures** were repeatedly highlighted in parliament, with the Prime Minister, leader of the opposition and the health and social care secretary quoting NHS Providers' analysis and warnings. Our **party conference roundtables** brought welcome attention to NHS workforce challenges and were each attended by ministers, shadow ministers and key sector influencers. Alongside several written evidence submissions to a number of select committees, in March Saffron Cordery gave **oral evidence to the health and social care committee** on integrated care models.

**Our
influence**
publically
recognised

VOICE

Media | NHS Providers has **almost trebled its media mentions**. This is a testament to our profile as a leading commentator on health issues alongside our role as advocate for trusts. We have achieved **significant coverage for our annual conference**, where we launched a major report on workforce strategy. We've also informed debate on winter pressures by: publishing a major report, *Ready and resilient*; mounting a media campaign – linked to a letter to Jeremy Hunt – explaining why we have reached a 'watershed moment'; and by publishing weekly analysis into the performance of trusts against key targets through our *NHS Winter watch* live blog.

7,423
media mentions

Commentary | We have again **expanded the number of commentary pieces** as well as **increasing the profile of our staff**. We are regularly contributing articles to the HSJ, New Statesman, the Guardian and The Times' Red Box section. We have also provided commentary on NHS quarterly performance data and the NHS planning guidance.

34
placed comment pieces

Social media | We have 12,283 Twitter followers, **an increase of almost 20% in the last 6 months**, while Chris Hopson's following increased to almost 7,000. We continue to promote our work and engage in debate, with our intervention around winter pressures and commentary on NHS funding seeing particularly high engagement.

12,283
@NHSProviders
Twitter followers

SUPPORT

Member events | Over the past six months we have held 71 events for over 2,300 delegates with **96% rating their satisfaction as good or excellent.**

Our **annual conference** in Birmingham attracted 504 attendees, including staff from NHS trusts and foundation trusts, stakeholders and journalists.

Networks and dinners | We held 17 network meetings covering all sectors and supporting executive and non-executive board level roles. **99% rated the meetings good or excellent.**

We also held five dinner events attended by 78 chairs and chief executives with **key figures** including **Sarah Wollaston**, Health Select Committee chair, and a dinner for NHS Improvement's outgoing chief executive **Jim Mackey**.

Briefings | We produced 31 written briefings and outputs, including **13 On the day briefings**, regular summaries of statutory board meetings, as well as **covering key publications and announcements** from NHS Improvement, NHS England, Health Education England, the Department of Health, and the Care Quality Commission.

In January we explored how national policy has evolved to **promote system-based collaboration** in our briefing on STPs and accountable care, including their development, definitions of key terms, the NHS Providers position and information on support trusts can access from us.

Reports | We produced a suite of publications in the run up to winter, including *Winter warning: managing risk in health and care this winter*, which set out **how the NHS responded earlier last year to a tough winter**. In November we launched our report *There for us: a better future for NHS workforce*, which provided an overview of where the **workforce challenges** are greatest, how these have developed, and what needs to be done to address them. We also published three publications in the *Learning from the Vanguard* series with NHS Clinical Commissioners, NHS Confederation and LGA, covering supporting people and communities to stay well, involving and engaging staff and scaling up and spreading change.

Surveys | We have carried out 10 member surveys in the past six months. Our **member survey** informed our report *A better future for the NHS workforce*, and has been used in our influencing around a range of issues including **workforce supply**, language testing, pay and immigration policy.

Our annual **remuneration survey** of executive level pay allowed us to create a **benchmarking tool** for members to compare themselves against other organisations. Members came back to us and said that 'these insights are invaluable' and 'the charts incredibly helpful and really easy to use'.

71
events

504
attendees

17
network meetings

78 members
attended 5 dinners

31
briefings and outputs

STPs and ACOs
explained

Workforce
flagship report

10
member surveys

Positive
member feedback

PROFESSIONAL

Member participation | We are delighted to say that we now have 99% of the **232 eligible foundation trusts and trusts** in membership, enhancing our authority and credibility.

99%
in membership

Member visits | Our visits programme is an important part of **understanding what's really going on at the frontline**. Over the past six months our chair, chief executive and director team have visited 14 trusts.

14
visits to member trusts

Member satisfaction | In our annual member satisfaction survey, we received **571 responses, representing 86% of member trusts**. The survey showed that 92% of respondents were very or fairly satisfied with our work and 95% felt it was important for their organisation to be a member of NHS Providers.

95%
important to be
a member

Commercial strategy | We are launching our associate membership scheme, **aimed at commercial suppliers to the NHS** in providing information that helps them better meet the needs of our members. NHS Providers *Connect* will also support our members by **profiling innovative services** that are proven to save trusts money and improve quality of care.

**Associate
membership**
for commercial
organisations

About this report | NHS Providers is committed to effectively supporting our members through the unprecedented financial, structural and reputational challenges you currently face. This six-monthly performance report has been produced to help you assess our performance and to highlight our priorities for the months ahead.

Feedback | **This is the tenth edition of our performance report. We would welcome your feedback.**

Saffron Cordery

Director of Policy and Strategy and Deputy Chief Executive
saffron.cordery@nhsproviders.org



One Birdcage Walk, London SW1H 9JJ
020 7304 6977
enquiries@nhsproviders.org
www.nhsproviders.org
[@NHSProviders](https://twitter.com/NHSProviders)

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Registered charity 1140900
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Registered Office
One Birdcage Walk, London SW1H 9JJ