

3 FTN six-monthly performance report



Performance summary

September 2014

Influence

Representing member views | We held **115 meetings** with key national opinion formers including the Secretary of State for Health, the Minister of State for Care and Support, and the Chief Executive of NHS England, and members' dinners with David Behan, Andy Burnham and Stephen Dorrell.

115
key opinion former meetings

Responding to consultations | We represented members' views in **25 policy consultations** including submissions on tariff, the CQC's inspection regime, Monitor's proposed guidance on significant transactions, and the Competition and Markets Authority's competition guidance.

25
policy consultation responses

Influencing wins and campaigns | FTN lobbying contributed to securing **an extra £150m in resilience funding**, allocated earlier in the year. Following member feedback, the funding was also distributed to local health economies on a more equitable basis.

Resilience funds
£150 million extra

We helped to secure provider sign off on **Better Care Fund** plans. This followed an FTN initiated joint statement with health, social care and local government representative organisations and a meeting with Care Minister, Norman Lamb. Our highlighting of the risk to the NHS also helped ensure **£1bn was ring fenced** to spend on emergency admissions if new patterns of care don't translate into reduced A&E pressures.

Better Care
making the fund work

The Health Select Committee's report on Monitor acknowledged the FTN's submission and reflected our call for Monitor to place a **higher priority on tariff reform**.

Tariff
promoting reform

We were commissioned to assess the effectiveness of buddying schemes to feed into the **Dalton Review**. Sir David's interim letter to the Secretary of State also highlighted the impact of our joint report with the King's Fund on future organisational models.

Dalton
a strong provider voice

We've made clear the **true costs of implementing Francis and Keogh** through briefings and infographics based on our first quarterly survey of finance directors and commercial leads and raised the bar in the debate about whether central quality requirements remain affordable.

Quality
the real picture

We successfully highlighted member concerns on **specialised commissioning** through high level meetings, member roundtables and an 'Inside Track' briefing.

Commissioning
shaping its future

Voice

Media coverage | Our media coverage has increased significantly to **513 mentions**. This included a front page interview with Chris in The Daily Telegraph on the OECD report on bed shortages.

513
media mentions

Agenda setting | Together with 11 partners, we wrote an open letter to The Times **calling for a national conversation on health and social care funding**. Chris was interviewed on BBC2's Daily Politics show on the same topic. Our **new infographics** have been well received and we are now a regular contributor to key outlets including Healthcare Finance and the BMJ. We have five other members of staff beyond our Chief Executive writing blogs and thinkpieces to influence opinion.

News agenda
making an impact

Stakeholder perceptions | The FTN has become one of the **'go-to' organisations for stakeholder input** on key policy initiatives. We are currently represented on 25 national advisory groups, including NHSE's 5 year forward view and NHSE/Monitor's payment & pricing expert groups.

25
advisory groups

Support

FTN member events | We held **47** events attended by **2,025** delegates, including our **first annual lecture** with Alan Milburn giving the keynote address. **89%** of respondents rated our events as good or excellent.

47
member events

Alongside a repeat of our successful **Governance conference**, we held our first **Quality of Care conference** attended by a high proportion of clinical leads. **90%** of respondents rated it as good or excellent.

90%
good/excellent rating

FTN programmes and networks | We ran **17** network events, attended by **825** people, with 85% of respondents rating them as good or excellent. We launched networks for operations and strategy directors.

825
network delegates

We piloted new specialist modules on boardroom challenge and quality governance to **expand our Preparation Programme offer**, gaining a 46% increase in TDA funding following positive member feedback.

Prep programme
new modules

We successfully secured the backing of the **FTGA's members to join the FTN** and have **expanded our Governwell programme**, including bespoke events, a new module and guidance documents.

Governors
more support

FTN briefings | We've produced **14 on the day briefings** to keep members up to date on key national policy announcements as they happen.

14
on the day briefings

FTN reports | We launched a well received publication reflecting on **the first decade of FTs** with perspectives from 10 healthcare leaders.

Report
FTs 10 years on

Professional FTN

Participation | 93% of eligible trusts are FTN members. We received 257 responses from 152 trusts to our annual member survey. **98%** said they felt it was **very or fairly important for their organisation to be an FTN member**.

98%
FTN membership
is important

Satisfaction | **89% of member survey respondents are very or fairly satisfied** with the work of the FTN. Comments included: "a powerful voice" and "highly effective and good value for money."

89%
satisfaction rating

Strengths | Early results from our survey suggest many members feel **we are growing in influence** and represent members' interests effectively. Our policy briefings and events are highly valued.

Policy/events
highly valued

Areas for improvement | A small number of members still feel we are **too acute focused**, but many note that this is improving.

Mental health
a greater focus

Looking forward

Our six influencing policies

Continuing to campaign for short, medium and long-term solutions to address the **unprecedented financial challenges facing NHS provider organisations**.

1

Ensuring a strong NHS provider voice in the debate on NHSE's **five year forward view** and influencing the political parties based on an **FTN manifesto** on priorities for the next parliament and new administration.

2

Influencing the **future shape of the provider landscape** through further work on new organisational forms and a continued push for clarity on the **FT pipeline**.

3

Campaigning to ensure the principles of **parity of esteem for mental health** apply across the board, in terms of finance, service provision and commissioning, building our networks with key stakeholders and influencers.

4

Influencing the overall regulatory burden, including ensuring the roll-out of the **new CQC and competition regime is regarded as proportionate and sustainable** and that emerging lessons are rapidly learnt.

5

Continuing to explore more radical solutions to the challenges of creating a 21st century workforce, including **strategic workforce planning and reforming pay, terms and conditions**.

6

Other new initiatives

Having led proposals for a Provider Reference Group we will continue to represent the full range of provider interests as NHSE finalises its approach to **co-commissioning with CCGs** and **specialised commissioning**.

Commissioning

Having gained the support of FTGA members to join forces with the FTN, we will review and develop an **enhanced offer for foundation trust governors**.

Governors

We will use our newly updated and strengthened quality reference group to develop our voice on the **quality agenda**, building on our recent conference on the same theme.

Quality

We will roll out our **leading cultural change** workshops held jointly with the King's Fund in light of their 100% good/excellent satisfaction ratings.

Leadership

We will kick off a programme of work to understand the **barriers to more diverse NHS boardrooms** and the most effective strategies to address them.

Equality

About this report | The FTN is committed to effectively supporting our members through the unprecedented financial, structural and reputational challenges you currently face. We have set out our ambition to grow the support we provide in return for increased member investment. We recognise that, to justify that extra investment, we need to very clearly show what service we are providing and how it is growing and improving. This six monthly FTN performance report has been produced to help you assess our performance against that ambition.

Feedback | **This is the third edition of our performance report. It is vital that this works for you, our members.** So please send any comments on the report to Saffron Cordery.

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