

4 NHS PROVIDERS SIX-MONTHLY PERFORMANCE REPORT



March 2015

INFLUENCE

Representing member views | We held **208 meetings** with key national decision makers including Rt Hon Jeremy Hunt MP and Simon Stevens, and member dinners with Simon Stevens, David Behan, David Bennett and Sir Bruce Keogh.

208
key decision maker
meetings

Responding to consultations | We represented members' views in **26 policy consultations** including submissions on the 2015/16 tariff, the standard contract and changes to CQC guidance for providers.

26
policy consultation
responses

Influencing wins and campaigns | In the wake of the **tariff objection mechanism** being triggered we reflected the strength of feeling about the unrealistic efficiency requirement, conducted member polls and launched a confidential online forum for members to share strategies for moving forward.

Tariff
a fair settlement

The chancellor's Autumn Statement announced an **extra £2 billion of funding**, reflecting our calls for urgent additional funds. We welcomed the commitment to **multi-year funding and planning frameworks** – a key ask in our well-received *Programme for the next Parliament*.

£2 billion
via the Autumn Statement

We played a key role in securing **an extra £500m for NHS providers** through the enhanced tariff: increasing the emergency admissions marginal rate from 50% to 70%; reducing the tariff efficiency factor from 3.8% to 3.5%; and enhancing the proposed specialised commissioning marginal rate from 50% to 70%. We recognise, though, that this remains an inadequate and unsustainable settlement that places far too much risk on providers.

£500m
enhancement for
providers

We have secured a place for NHS Providers on all of the key national implementation structures for the **5YFV** to ensure we can effectively input your views.

5YFV
next steps

We have continued our campaign for **parity of esteem** across acute, ambulance, community and mental health services with strong media coverage and well-received blogs and parliamentary briefings.

Mental health
parity of esteem

Our evidence to the **Health Select Committee's** review of NHS finances led to thanks from the chair for 'such a clear articulation of the providers' view of the challenges and how to tackle them'. Our parliamentary briefing on the tariff efficiency requirement was cited by MPs from across the House.

Parliament
increased influence

VOICE

Media coverage | We received **750 mentions** – a **46% increase** compared to the previous period. This included a Guardian front page on the tariff objection mechanism and an exclusive partnership with Sky News for our annual conference.

46%
increase in
media mentions

Agenda setting | We have been an integral part of the national conversations on the **new tariff** and on **whistleblowing** with Chris interviewed on BBC Radio 4 Today, BBC Breakfast and Sky News. Blogs were included in the Guardian Healthcare Network, the BMJ and National Health Executive.

News agenda
making an impact

Stakeholder perceptions | In our survey of 20 key decision makers, all thought NHS Providers was very or fairly effective and that we have become a **valued critical friend and strategic partner**. Quotes include: *“they are very good at co-ordinating a response from the sector”* and *“they are a more active, more focused organisation”*. Stakeholders asked us to develop our thought leadership role.

Stakeholder survey
‘more active, more focused’

SUPPORT

Member events | We held **64 events** attended by 2,285 delegates. 90% of participants who rated our events said they were good or excellent, and 98% would recommend them to others.

98%
would recommend

We held another **very successful annual conference** with nearly 700 delegates and high profile speakers. The conference and exhibition was a trending topic with over 3,000 tweets from more than 750 users.

3,000
conference tweets

We ran two highly successful workshops with The King’s Fund on **Leading Cultural Change** attended by nearly 100 delegates with a 97% good or excellent satisfaction rating.

Workshops
culture change

Programmes and networks | Our **Governor Policy Board** had 65 candidates in the first election – demonstrating the enhanced level of engagement we can generate through joining forces with the FTGA.

Governors
greater engagement

Briefings | We produced **17 on the day briefings** to keep members up to date on key national policy announcements as they happen.

17
on the day briefings

Reports | We launched a well-received publication on the **race equality** opportunity for NHS provider boards.

Report
race equality

We conducted a new annual survey on the impact of the regulatory frameworks on members. The report, **Finding the balance**, has provided a platform for very constructive discussions with Monitor, CQC and TDA about areas for improvement.

Regulation
finding the balance

PROFESSIONAL

Participation | **94% of eligible trusts are members**. We have strengthened our member reference groups, stepped up our programme of visits and increased attendance at regional chairs and chief executives’ groups to address the priorities of our diverse membership.

94%
trust uptake

Rebrand | Our **rebrand to NHS Providers** has clarified our core remit in representing the whole sector, not just foundation trusts, addressing feedback from our stakeholder and member perceptions research.

Rebrand
clarifying our role

Member benefits | We are working to ensure **each member is aware of the full range of services** we provide to enable organisations to get maximum benefit from their subscription.

Subscriptions
maximising benefits

Sector support | We have enhanced our ability to provide **sector specific support** by working with experts in the field and engaging more effectively with members. For example, we have become a much more active voice and influencer in the mental health sector.

Sectors
tailored support

Looking forward...

OUR SIX INFLUENCING PRIORITIES

Continuing our high profile stance on the **15/16 tariff** while underlining the need to establish longer-term financial sustainability through the next **Comprehensive Spending Review**.

1

Cross-party engagement, including a **thought leadership briefing for new ministers** drawing on our *Programme for the next Parliament*.

2

Ensuring NHS Providers plays a key role in the **5YFV** implementation process and consideration of the **Dalton review** models, providing support to members irrespective of the route they decide to take.

3

Continuing to campaign for **mental health** providers to be properly funded to meet the new standards on psychosis intervention, improving access to psychological therapies and psychiatric liaison services, including a member survey to highlight concerns on the 15/16 funding position.

4

Ensuring momentum in the **FT pipeline**, with effective support for organisations to work to their agreed plan and timetable.

5

Making the case for fair payments for **specialised services** and understanding the strategy going forwards, working through the system leaders’ group set up at our instigation.

6

OTHER NEW INITIATIVES

We will consult members on our **expanded governor support offer**, launch our new GovernWell website with additional online resources and hold our first governors' conference on 8 April.

Governors

We will support the implementation of the **Workforce Race Equality Standard**, ensuring responsibility for driving change is shared across the family of NHS organisations through adoption of WRES principles by CCGs, the arm's length bodies and NHS Providers itself.

Race equality

We will **work with the CQC** to host a regular dinner programme for chairs and chief executives to allow all providers who have completed a CQC inspection to reflect on their experience and give the CQC feedback.

Inspection

We will continue to develop our **research and intelligence infrastructure** across the organisation to provide a robust evidence base for our influencing, policy development and support work.

Information and intelligence

About this report | NHS Providers is committed to effectively supporting our members through the unprecedented financial, structural and reputational challenges you currently face. This six-monthly performance report has been produced to help you assess our performance and to highlight our priorities for the months ahead.

Feedback | **This is the fourth edition of our performance report. We would welcome your feedback.** Please send any comments to Saffron Cordery.

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