



# NHS PROVIDERS SIX-MONTHLY PERFORMANCE REPORT

7

September 2016

## OUR SIX INFLUENCING PRIORITIES

### 1 **Calling for honesty and realism about the funding challenges and choices ahead**

| Our recent intervention on NHS funding has created a national debate on financial challenges and choices facing providers and the system. We had extensive media coverage and will focus on solutions in the run up to the autumn statement.

1

## **NHS funding**

**debate  
and solutions**

### 2 **Influencing the STP process and supporting good governance**

| We have lifted the lid on the governance challenges inherent in STPs, and are working with a group of trust chairs to provide solutions to governance and transparency issues. We are members of the national STP group and use this to stress the need for the process to have realistic ambitions.

2

## **STPs**

**better  
governance**

### 3 **Ensuring regulatory frameworks are fit for purpose, support new ways of delivering care and take account of provider autonomy**

| We secured early engagement with NHS Improvement to influence the single oversight framework, balancing a new regulatory approach with maintaining provider autonomy. Our work with CQC has contributed directly to its more risk-based inspection approach and we remain vocal on the impact of the high level of CQC fees.

3

## **Single oversight framework**

**important  
influence**

### 4 **Working with system leaders to resolve the junior doctors' contract dispute**

| NHS Providers has played an instrumental role, alongside other organisations, in the cancellation of the early September strikes. We have had significant media exposure, reiterating junior doctors' vital contribution and the need to move to end the strikes.

4

## **Junior doctors**

**ongoing  
engagement**

### 5 **Brexit: making the case for EU workers to retain their right to remain in the UK and highlight all issues where changes to EU membership will impact on NHS trusts**

| Post-referendum we have provided members with comprehensive briefing, made an early call for the government to guarantee support for all EU nationals working in health and care to remain in the UK, and played a key role in setting up a coalition on Brexit and NHS workforce issues.

5

## **Brexit**

**comprehensive  
briefing**

### 6 **Pushing for realistic and fair 2016/17 control totals and performance trajectories**

| Using our close relationship with NHS Improvement we have ensured greater clarity on the operating rules for control totals and performance trajectories for this year, as well as calling for a more realistic target to reduce the provider sector deficit.

6

## **Control totals**

**clearer rules**

## INFLUENCE

**Representing member views** | We have held 306 meetings with **key national decision makers in government, opposition and arm's length bodies**, including Rt Hon Jeremy Hunt MP, health minister Lord Prior of Brampton, shadow health secretary Diane Abbott MP and the leadership of NHS Improvement, NHS England and the CQC, as well as making timely approaches to new members of the ministerial health team.

**306**  
key decision maker meetings

**Responding to consultations** | We represented members' views in 25 key policy consultations including NHS Improvement's new single oversight framework; the 2016/17 standard contract and national tariff; and parliamentary committee inquiries into the impact on health policy of leaving the European Union and NHS winter planning.

**25**  
key policy responses

**NHS Providers in parliament** | We continued to build our profile in parliament. We produced **9 parliamentary briefings** resulting in **12 mentions** of our work in parliament. Our chief executive, Chris Hopson, was called to provide evidence to the **health select committee** on the impact of the spending review on health and care and our evidence featured heavily within the committee's report.

**Parliament**  
growing profile

## VOICE

**Media coverage and agenda setting** | We are firmly established as **the go-to organisation** for commentary on the provider sector. In the last six months we have secured high-profile appearances on topics including NHS finances, performance standards, the junior doctors contract and mental health. Our recent intervention on NHS funding led to an appearance by Chris Hopson on *The Andrew Marr show*, along with a front-page story and comment piece in the Observer. Our report with The King's Fund on the challenges facing trust chief executives – *The chief executive's tale* – was reported in the Times, Guardian and HSJ. Finally, our survey on mental health funding led to national coverage in the Guardian. Our coverage total for this period is 2,610 media mentions.

**2,610**  
media mentions and extensive coverage

**Commentary** | We have expanded our opinion pieces, with a broader range of our **experts being published** in the national print and trade media. In the last six months we have published 31 comment pieces and blogs by our staff, 17 of which have been published in external media outlets. Highlights include a blog in the HSJ by Edward Cornick on NHS Improvement's quarter one financial results; a comment piece from Chris Hopson in the Times on the funding challenge; and an article on the EU referendum in the Independent by our chair Gill Morgan.

**31**  
comment pieces

**Social media** | The NHS Providers Twitter presence continues to grow, gaining **over 200 new followers per month** on average. @NHSPROVIDERS currently has 6,842 followers, while Chris Hopson now has 3,364 followers. We regularly promote our work and engage in debate on social media platforms.

**6,842**  
@NHSPROVIDERS followers

## SUPPORT

**Member events** | Over the past 6 months we have held **41 events for over 1,100 delegates** with 95% rating their satisfaction as good or excellent. We held three dedicated events which allowed hundreds of provider representatives to engage directly with both the CQC and NHS Improvement to shape the development of the CQC's new five-year strategy and NHS Improvement's single oversight framework.

**95%**  
satisfaction rating

Our governance conference and governor focus conference each attracted over **200 senior executives** and governors from NHS trusts and foundation trusts.

**425**  
senior executives and governors

**Networks and dinners** | We held 16 network meetings **encompassing all sectors**, and supporting executive and non-executive board level roles.

**16**  
network meetings

We also held six dinners for member chairs and chief executives with **key decision makers** including Jim Mackey and Ed Smith of NHS Improvement, Lord Prior of Brampton and the General Medical Council. Over 80 members attended.

**80 members**  
attended 6 dinners

**Briefings** | We have produced 22 briefings over the past 6 months for members and stakeholders, including 7 briefings to keep members up to date on **key Brexit developments** following the UK's decision to leave the EU.

**22**  
briefings

**Reports and surveys** | We published **three reports** disseminating learning and good practice from the new care models. ***New care models: lessons learned so far and tips for moving forward***, is a collaboration with Hempsons exploring governance and organisational form. Two case study reports capture good practice from vanguard programmes: **supporting prevention** and **staff engagement**. These are part of a wider programme run jointly with the NHS Confederation, NHS Clinical Commissioners and the Local Government Association.

**3 reports**  
new care models

**Surveys** are an important part of our **policy influencing work**. We surveyed our members to inform both our submission to the health select committee on the impact of leaving the EU and our written submission to the NHS pay review bodies. We also undertook surveys to understand the development needs of lead governors, and member experiences of the 2016/17 contracting round. The results of our survey into quarter one 2016/17 finances were used to inform our influencing work with NHS Improvement and share intelligence with members on financial plans for this year.

**6 surveys**  
frontline evidence

Our survey report, ***Unpicking the variation***, which highlighted different levels of investment by commissioners in mental health services, was well received by the media, politicians and key stakeholders.

**Mental health**  
parity of esteem

## PROFESSIONAL

**Participation** | With a total of 227 members, NHS Providers currently has **96% of eligible NHS trusts and foundation trusts in our membership.**

**96%**  
uptake

**Stakeholder satisfaction** | Our annual survey of how NHS Providers' stakeholders perceive us showed we have a very strong reputation with our stakeholders and nearly all would speak highly of us. The Ipsos MORI survey said stakeholders believed us to be **a valued representative body, having a clarity of purpose and assertive** on behalf of our members.

**20 key stakeholders**  
very strong reputation

**Member visits** | As a membership organisation we hold our relationship with individual trusts in very high regard. Our visits programme is an important part of **understanding what's really going on** on the frontline. Over the past 6 months our chair, chief executive and director team have visited 27 trusts.

**27**  
member visits

**Staff engagement** | Every year we survey our staff to understand how we are doing as an employer. This year's results showed that **100% of staff enjoyed their role at NHS Providers** and 97% would recommend it as a place to work.

**97%**  
of staff  
recommend NHS Providers

**About this report** | NHS Providers is committed to effectively supporting our members through the unprecedented financial, structural and reputational challenges you currently face. This six-monthly performance report has been produced to help you assess our performance and to highlight our priorities for the months ahead.

**Feedback** | **This is the seventh edition of our performance report. We would welcome your feedback.**

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